



# Education Solutions **built on innovation**

DISCOVER HOW

Lenovo technology is improving learning outcomes and increasing operational efficiency in schools.

**Education**

**Lenovo**<sup>™</sup>



# Lenovo leads in education



ThinkPad® 11e

Through technology, teachers and students have discovered revolutionary new ways to access information, share ideas, and learn. In classrooms all over, the 'stand and deliver' teaching approach has given way to a collaborative and interactive 1-to-1 digital learning environment, where students have greater opportunities to develop critical thinking and problem solving skills. Skills that will help them succeed in the 21st century.

The next challenge is making good on the big expectations of data driven teaching, learning, and operations. Solutions that boost productivity and collaboration without compromising manageability and information security.

As a world leader in providing educational technology, Lenovo is committed to helping our customers build and implement education technology plans designed to their unique vision and challenges. From learning-focused hardware innovation to ready and responsive data centre infrastructure, Lenovo's end-to-end technology expertise is proven leadership you can trust.

## Lenovo is at the forefront on innovation and solutions built for education

- The industry's first education-built ThinkPad® 11e devices, are redesigned and better than ever.
- Bigger, brighter display and integrated A/V empowers collaboration up close or around the world.
- Integrated device security and manageability helps IT reduce costs.
- Modernize and simplify critical back-office and data centre functions with Lenovo x86 servers.



## Why Lenovo over some other PC company?

It's simple. As the #1 PC company in the world, Lenovo continues to invest in PC technology that is specifically designed and built for education. We have proven experience in helping schools implement the technology solutions they need to achieve operational excellence as we can. We build the most rugged, reliable, and best-priced hardware specifically designed for education. Plus, we have a service and support model that allows schools to focus their attention where it really belongs: on teaching and learning.

**Lenovo education-built devices are designed for the real-world challenges imposed by constant student use, in and out of the classroom.**

### Consider the many ways Lenovo devices can contribute to an enhanced learning experience



#### Student-friendly form factor

light and convenient to carry from class to class, and between home and school



#### Easy connection

to the web any where a wi-fi network exists



#### All-day computing

with long battery life that maximizes learning time



#### Rugged durability

to take the inevitable knocks and bumps but keep on working



#### Performance

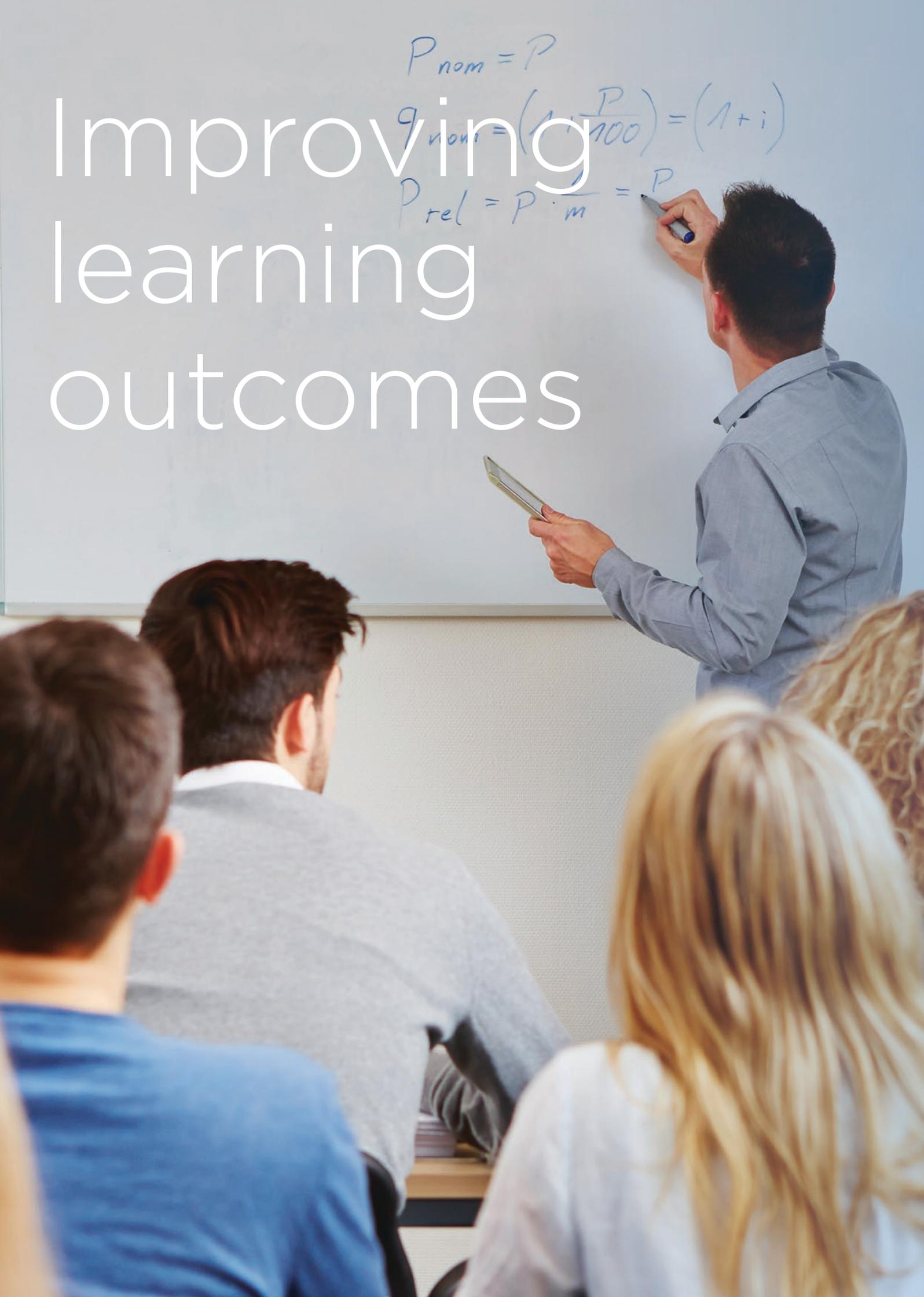
to take advantage of captivating, interactive learning experiences — videos and presentations, learning games, e-texts and more.

# Improving learning outcomes

$$P_{nom} = P$$

$$q_{nom} = \left(1 + \frac{P}{100}\right) = (1+i)$$

$$P_{rel} = P \cdot \frac{1}{m} = P$$



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# Lenovo helps schools improve learning outcomes

A generation ago, schools relied on computer labs or perhaps a desktop or two at the back of the room. Today, the entire classroom has been transformed into a 1:1 learning environment, where learning is enabled anywhere, anytime — at home, in class, after football, after netball, on the bus, or wherever. Teachers can see in real time who has a firm grasp of the concepts and who doesn't. Rote memorisation has given way to a tailored, technology-driven and more interactive approach to learning.

## How Lenovo improves learning outcomes

### DEVICES ARE DECISIVE FOR TEACHING & LEARNING

As technology changes the way teachers teach and students learn, the rise of mobile devices and proliferation of cloud-based resources have paved the way for this new transformational approach to education — making the classroom more collaborative and engaging than ever before.

Mobile devices, like tablets and convertible laptops, have the potential to be game changers in education. According to a recent NMC Horizon report, students are increasingly using mobile devices to be more efficient in their day-to-day tasks and to transform their own learning processes:

Lenovo builds tablets and convertible laptops (a.k.a 2-in-1) that fit the way students want and need to create and consume educational content, complete assignments, and collaborate with teachers and other students bringing lessons plan to life. And our strong heritage of partnering with Intel® and Microsoft® to develop industry-leading technologies facilitates a technology-enabled education.

**“Lenovo devices stood out for their reliability, workmanship and durability. Even when one of our engineers spilled a two litre bottle of water on one of our laptops, it never stopped working. We just dried it out, fired it back up and it kept going.”**

**Jay Manley**  
Solar Car Team Leader,  
University of Western Sydney

**“The education sector is under a lot of strain in terms of resources and by employing Lenovo technology we can make the most of the time students have in class and encourage interactive, collaborative learning, which is the best way to learn.”**

**Giovanna Iannicelli**  
Technology Coordinator  
St Mary's college - Adelaide.

### RELIABILITY

The longer computers sit in the IT repair queue, the further away students get from advancing in their studies. Fortunately, Lenovo machines have been reinforced with stronger hinges, protective covers, and durable bezels to withstand the daily demands of students. Lenovo optimised system performance means all-day usage without the need for recharge.

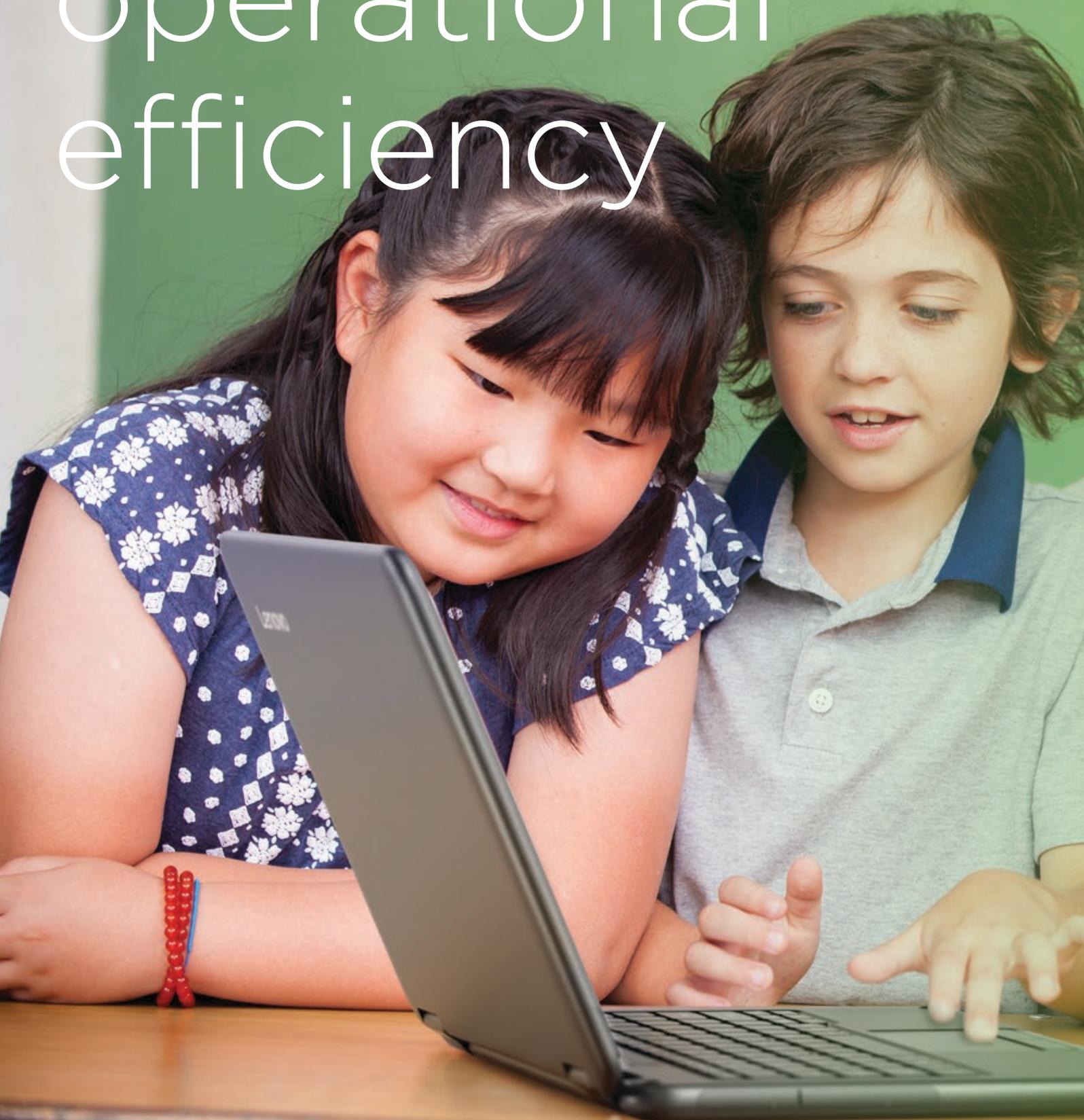
### MORE TEACHER CONTROL

Today, teachers can use the latest digital tools to enhance lesson plans and provide course work that supports an individual student's strengths. As a result, each student has a greater chance of achieving academic success.

### PREPARING FOR WHATEVER COMES NEXT

From public schools to universities, 1:1 learning with Lenovo hardware solutions is helping K-12 students become better prepared for the next level of their academic careers. At the higher education level, it's helping students prepare to enter the workforce and be more competitive with students around the globe.

# Increasing operational efficiency



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# Lenovo helps academic institutions increase operational efficiency

Deliver rock-solid machines with industry-leading uptimes. Image and configure those machines to a school's exact specifications so that they're ready right out of the box. Embed them with self-maintaining tools that free up scarce IT resources and maximise uptime. At public and private institutions all over the world, Lenovo is enabling CIOs, academic technologists and principals to achieve operational excellence. We focus on the business of PC deployment so you can focus on the task of educating tomorrow's innovators.

## How Lenovo improves learning outcomes

### READY OUT OF THE BOX

We deliver fully-loaded PCs with the exact operating system and applications your school uses. Lenovo handles everything from deployment to disposal of old machines. We also have a system migration assistant that can easily convert individual users to Lenovo.

### ULTRA-RELIABLE MACHINES

Lenovo achieves maximum durability with stronger hinges and bezel, top cover bumpers, and the Active Protection System™, which keeps the hard disk drive safe in case of an accidental drop. Available with the latest Intel® Core™ processors, Lenovo PCs have the visibly smart performance needed to over-achieve.

### EMBEDDED SECURITY

Having machines that protect themselves is yet another way we mitigate risk and bring down costs. We safeguard against viruses and even provide Intel® Anti-Theft technology, which lets users deactivate stolen or lost PCs remotely and track the movement of a stolen device.

### WARRANTY PROTECTION

Our warranties aim to keep working machines in the hands of students and eliminate all barriers that may potentially cut into learning time. We believe that students should have access to their Lenovo laptop or tablet every single school day of the year.

**“The ThinkCentre has definitely lived up to our expectations of meeting the needs of both students and the University.”**

**Irene O'Daly**

Team Leader for Teaching, Technologies  
The University of Adelaide.



# Transforming education with the right devices

There are many steps in the education journey that must be taken to embrace a more experiential learning environment that promotes inquiry, critical thinking, interaction and application of newly acquired knowledge. But an often under-rated step is the choice of vendor and devices. Educators must look for high levels of durability that aid uninterrupted learning.

Devices must be intuitive, portable and powerful. And importantly, they must be backed by the support and service of a reputable technology vendor. After all, the classroom is one of the toughest places to be – for students, teachers – and the devices themselves.

All over, Lenovo is helping schools improve Learning Outcomes & Operational Efficiency. Delivering rugged yet innovative machines combined with unmatched services and deployment capabilities, Lenovo is helping schools achieve true educational reform.

**Lenovo deliver innovative education-built products and services help you focus on learning, not technology.**

- Durable, dependable devices for students, teachers, and administrators
- High-powered assessment and collaboration infrastructure
- Transformational services and solutions

## Lenovo N22

Affordable and durable — perfect for students

Our entry level 11.6" notebook for the budget conscious.

- Available in Chrome or Windows Operating System
- Powered by Intel® Atom™ processors
- The semi-rugged design withstands everything from classrooms to outdoors.
- A large battery provides all-day charge for greater productivity
- The 180° rotatable HD webcam gives students a great way to capture photos and videos or interact with friends and classmates

**Starting from \$449 RRP**



## ThinkPad 13

Slim, light Ultrabook™ for education

Newest addition to the ThinkPad family, this 13.3" notebook provides great value as the next step up in size from Lenovo's 11" range.

- Starting at a mere 1.44kg and just 19.8mm thin, this laptop is a great Ultrabook™ with a low entry price point.
- Powered by Intel® Core Processors.
- Equipped with a USB Type-C port, for powerful and fast connectivity to peripherals.
- Built to Milspec (Military specification), this notebook can withstand punishing treatment.

**Starting from \$1,539 RRP**



## ThinkPad 11e

A rugged, versatile laptop that's built for schools

Built with rubber bumpers and reinforced hinges this ruggedized 11.6" notebook is designed ground up for the education market.

- Available in standard "clamshell" notebook or with our new "yoga" 360° hinge.
- Available in Chrome or Windows Operating System.
- Powered by Intel® Core Processors.
- Manage in-class activity with top cover LEDs that indicate wireless activity.
- New ThinkPad® Active Pen and integrated apps provide a richer, more natural experience for taking notes, annotating PDF files, drawing graphics and much more.

**Starting from \$629 RRP**



## ThinkPad Yoga 260

Ultra mobile, ultra versatile

First to market with our "Yoga" 360° hinge, this 12.5" product took the private education market by storm by delivering class leading multimode innovation.

- Powered by Intel® Core Processors.
- Supports 3D camera for advanced collaboration and imaging.
- The 12.5" multi-touch screen displays visuals at up to Full HD. Integrated ThinkPad® Pen Pro adds even more versatility.
- Connect anytime, anywhere with the LTE-A option, WiGig or enhanced OneLink+ docking.

**Starting from \$1699 RRP**



# There is a revolution taking place in the classroom and **Lenovo technology is empowering it**

To learn more about Lenovo in education, read latest technology trends in education, Lenovo customer stories and discover our complete range of purpose built products for education, visit: [www.thinkfwd.com.au/education](http://www.thinkfwd.com.au/education)

**Or call 1800-709-340 and speak with a Lenovo specialist today**



**Education**

**Lenovo™**